Financial Statements of

HUMAN RESOURCES PROFESSIONALS ASSOCIATION

Year ended November 30, 2023



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Independent Auditor's Report

To the Members of Human Resources Professionals Association

Opinion

We have audited the consolidated financial statements of Human Resources Professionals Association (the "Association"), which comprise the consolidated balance sheet as at November 30, 2023, and the consolidated statements of operations, changes in net assets, and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Association as at November 30, 2023, and the results of its consolidated operations and its consolidated cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



Independent Auditor's Report (continued)

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Association to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BDO Canada LUP

Chartered Professional Accountants, Licensed Public Accountants Oakville, Ontario April 22, 2024

Balance Sheet

November 30, 2023, with comparative information for 2022

All numbers denoted in CAD\$	2023	2022
Assets		
Current assets:		
Cash	623,233	984,871
Short-term investments (note 2)	3,909,263	4,286,088
Accounts receivable	456,102	261,374
Prepaid expenses	447,628	494,183
Security deposit (note 5)	- -	205,244
	5,436,226	6,231,760
Long-term investments (note 3)	17,616,411	17,003,999
Capital and intangible assets (note 4)	664,267	451,802
Security deposit (note 5)	39,607	44,756
	23,756,511	23,732,317
Current: Accounts payable and accrued liabilities Deferred revenue (note 6)	1,439,744 4,918,245	1,728,867 4,670,722
Deferred rent	21,558 6,379,547	53,136 6,452,725
Deferred rent	75,453	-
	6,455,000	6,452,725
		0,:01,20
Net assets:	00 / 00 7	451.000
Invested in capital & intangible assets	664,267	451,802
Internally restricted (note 7)		
Internally restricted (note 7) Capital and strateaic fund	3,616,984	3,965,705
Internally restricted (note 7) Capital and strategic fund Contingency fund	3,616,984 8,232,845	3,965,705 8,232,845
Capital and strategic fund	8,232,845 4,787,415	8,232,845 4,629,240
Capital and strategic fund Contingency fund <u>Unrestricted fund</u>	8,232,845	8,232,845
Capital and strategic fund Contingency fund	8,232,845 4,787,415	8,232,845 4,629,240

See accompanying notes to financial statements.

On behalf of the Board:

Director

_____ Director

Statement of Operations

Year ended November 30, 2023, with comparative information for 2022

All numbers denoted in CAD\$	2023	2022
Revenue:		
Registration dues	9,380,746	9,065,544
Member learning	2,103,589	1,730,797
Office of the registrar	1,472,835	1,321,789
Member services	1,110,623	1,100,785
Administration and conference centre	148,706	37,654
Chapter programs	132,801	36,768
	14,349,300	13,293,337
Expenses (note 1 (f) and Note 9):		
Office of the registrar	4,401,862	4,189,149
Member learning	3,356,808	2,920,699
Chapter programs	3,002,916	2,801,173
Communications and member services	2,832,319	3,197,251
Governance	1,273,044	1,645,532
	14,866,949	14,753,804
Deficiency of revenue over expenses before		
investment income and other items	(517,649)	(1,460,467)
Investment income (loss) (note 10)	624,236	(93,155)
Investment management fees	84,669	84,414
Net investment income (loss)	539,567	(177,569)
Surplus (deficiency) excess of revenue over expenses	21,918	(1,638,036)

Statement of Changes in Net Assets

Year ended November 30, 2023, with comparative information for 2022

	2023				
	Invested	Internally restricted	Internally restricted	Unrestricted	
	in capital & intangible	capital and strategic	contingency fund	Fund	Total
All numbers denoted in CAD\$	assets	Fund			
		(Note 7)	(Note 7)		
Net assets , beginning of year	\$ 451,802	\$3,965,705	\$ 8,232,845	\$ 4,629,240	\$ 17,279,592
Deficiency of revenue over expenses	(407,997)	-	-	429,915	21,918
Purchase of capital & intangible assets	620,462	(209,077)	-	(411,385)	-
Interfund transfers	-	(139,644)	-	139,644	-
Net assets , end of year	\$ 664,267	\$3,616,984	\$ 8,232,845	\$4,787,415	\$17,301,511

Statement of Changes in Net Assets (continued)

Year ended November 30, 2023, with comparative information for 2022

	2022				
	Invested	Internally restricted	Internally restricted	Unrestricted	
	in capital & intangible	capital and strategic	Contingency fund	Fund	Total
All numbers denoted in CAD\$	assets	Fund			
		(Note 7)	(Note 7)		
Net assets , beginning of year	\$ 1,115,760	\$ 6,790,000	\$ 8,232,845	\$ 2,779,023	\$ 18,917,628
Excess (deficiency) of revenue over expenses	(692,673)	-	_	(945,363)	(1,638,036)
Purchase of capital & intangible assets	28,715	(28,715)	_	-	-
Interfund transfers	-	(2,795,580)	_	2,795,580	_
Net assets, end of year	\$ 451,802	\$3,965,705	\$ 8,232,845	\$ 4,629,240	\$ 17,279,592

Statement of Cash Flows

Year ended November 30, 2023, with comparative information for 2022

All numbers denoted in CAD\$	2023	2022
Cash flows provided by (used in):		
Operating activities:		
Excess (deficiency) of revenue over expenses	21,918	(1,638,036)
Items not involving cash:		
Amortization of capital assets	202,272	430,010
Amortization of intangible assets	205,725	260,918
Loss on disposal of capital assets	-	1745
Unrealized (gain) loss on long-term investments (note 10)	(180,441)	678,585
	249,474	(266,778)
Change in non-cash operating working capital:		
Accounts receivable	(194,728)	95,080
Security deposit	210,393	-
Prepaid expenses	46,555	44,969
Accounts payable and accrued liabilities	(289,122)	165,776
Deferred revenue	247,523	(7,163)
Deferred rent	43,875	(106,256)
	313,970	(74,372)
Financing and investing activities:		
Change in short-term investments	173,064	948,446
Realized gain on long-term investments	(228,209)	(416,356)
Purchase of capital and intangible assets	(620,462)	(28,715)
	(675,607)	503,375
Increase (decrease) in cash for the year	(361,638)	429,003
Cash , beginning of year	984,871	555,868
Cash, end of year	623,233	984,871

Notes to Consolidated Financial Statements

Year ended November 30, 2023

The objects of the Human Resources Professionals Association ("HRPA") were issued by the Ontario Legislature by means of the *Registered Human Resources Professionals Act, 2013.* HRPA's core mandate is to promote and protect the public interest by governing and regulating the professional practice of its registrants. HRPA is a not-for-profit organization and, as such, is exempt from income taxes under Section 149(1)(1) of the *Income Tax Act* (Canada).

1. Significant accounting policies:

These financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations in the Chartered Professional Accountants of Canada Handbook.

(a) Revenue recognition:

HRPA follows the deferral method of accounting for revenue. Registration dues are recognized as revenue on a pro rata basis over the year. Event registration, exam registration and other services are recognized as revenue when the function is held, or services are provided.

Deferred revenue mainly represents a proration of registration dues received for the June 1, 2023, to May 31, 2024, membership year, and funds received for events and exam registrations to be held in the 2024 fiscal year.

Investment income is recorded on an accrual basis and includes realized and unrealized fair market value investment gains and losses. The realized gain (loss) on the sale of investments is the difference between proceeds received and the average cost of investments sold. Realized gain (loss) on sale of investments also includes dividend and interest income (note 10).

Notes to Consolidated Financial Statements

Year ended November 30, 2023

1. Significant accounting policies (continued):

(b) Capital and intangible assets:

Capital and intangible assets are recorded at cost less accumulated amortization. They are amortized on a straight-line basis over the estimated useful lives of the assets as follows:

Furniture and fixtures	3 - 10 years
Computer equipment	2 – 3 years
Intangible property - software	3 years
Office equipment	3 years
Leasehold improvements	Term of lease

(c) Deferred rent:

In 2023, HRPA extended the lease agreement, downsizing to a significantly smaller space. Deferred rent for the year 2023 comprises a minor portion related to a tenant improvement allowance granted upon the extension of the office lease. Deferred rent for 2022 includes both the tenant improvement allowance linked to the previous lease agreement and an amount pertaining to a deferred rental liability associated with a rent-free period at the commencement of the previous office lease. Deferred rent is recognized on a straight-line basis.

Notes to Consolidated Financial Statements

Year ended November 30, 2023

1. Significant accounting policies (continued):

(d) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently measured at cost or amortized cost, unless management has elected to carry the instruments at fair value. HRPA has elected to carry fixed income and money market investments at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs. These costs are amortized using the straight-line method.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year. If there is an indicator of impairment, HRPA determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount HRPA expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future year, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(e) Foreign currency:

Monetary assets and liabilities denominated in foreign currencies have been translated into Canadian dollars at exchange rates prevailing at the year-end date. Revenue and expenses have been translated using exchange rates prevailing on the transaction dates. Gains and losses arising from foreign currency translation are included in the statement of operations.

(f) Allocation of expenses:

HRPA manages various functional areas on behalf of the membership. The cost of each functional area includes the salaries and benefits, office space and utilities, amortization, insurance, administrative, and financial services expense that are directly related to the respective functional area. The allocations are based on management's best estimate of the proportion of the time spent by the individuals performing the functions.

Notes to Consolidated Financial Statements

Year ended November 30, 2023

1. Significant accounting policies (continued):

(g) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Significant items subject to such estimates and assumptions include the allocation of expenses and amortization of capital and intangible assets. Actual results could differ from those estimates.

2. Short-term investments:

In 2023, HRPA transferred some short-term investment funds from investment certificate to a surplus saving account to earn higher investment return.

Short-term investments consist of guaranteed investment certificates bearing interest ranging from 0.6% - 5.2% (2022 - 0.40% to 4.20%), and funds in surplus saving account bearing interest of Prime -1.90%. (2022 - nil).

3. Long-term investments:

All numbers denoted in CAD\$	2023	2022
Guaranteed investment certificates	203,761	-
Fixed income investments	8,333,719	7,785,736
Global equities	5,205,807	4,908,785
Canadian equities	3,740,345	3,823,595
Money market investments	132,779	485,883
	17,616,411	17,003,999

Notes to Consolidated Financial Statements

Year ended November 30, 2023

4. Capital & intangible assets:

All numbers denoted in CA	D\$		2023	2022
		Accumulated	Net book	Net book
	Cost	amortization	value	value
Furniture and fixtures	442,327	324,658	117,669	39,520
Computer equipment	1,009,220	967,359	41,861	106,688
Intangible assets -				
software	1,444,318	1,398,316	46,002	230,706
Office equipment	248,431	248,431	-	11,655
Leasehold improvements	1,655,445	1,245,584	409,861	59,453
Work in process	48,874	-	48,874	3,780
	4,848,616	4,184,349	664,267	451,802

5. Security deposit:

As part of the previous lease agreement for HRPA's current premises, a security deposit of \$350,000 was required during fiscal 2011. This deposit was partially repaid to HRPA in installments of \$50,000 during each of fiscal 2013 and 2014. In 2023, \$238,265 of the remaining deposit, along with accrued interest, was returned to HRPA, while the balance of \$39,607 will be held by the landlord and applied to the lease payment in the final month of the extended lease agreement in May 2028. HRPA has invested the returned funds in surplus saving account bearing interest of Prime -1.90%.

6. Deferred revenue

All numbers denoted in CAD\$	2023	2022
Registration dues	4,733,491	4,425,637
Office of the registrar	111,144	117,313
Other programs and services	73,610	127,772
	4,918,245	4,670,722

Notes to Consolidated Financial Statements

Year ended November 30, 2023

7. Internally restricted net assets:

(a) Capital and strategic funds:

Capital and strategic funds have been restricted by the Board of Directors for capital asset purchases and strategic projects. The amounts are not available for other purposes without approval by the Board of Directors.

In 2023, HRPA purchased capital assets of \$620,462 (2022 - \$28,715) which are included in invested in capital and intangible assets.

(b) Contingency fund:

The Contingency fund has been restricted by the Board of Directors for future general operating contingencies. The amounts are not available for other purposes without approval by the Board of Directors.

No additional funds were transferred to this reserve in both 2022 and 2023.

8. Commitments:

HRPA is committed to the following approximate future minimum gross annual lease rental payments at its current location:

2024	235,342
2025	242,528
2026	249,714
2027	256,900
2028	130,246
Total	1,114,728

Notes to Consolidated Financial Statements

Year ended November 30, 2023

9. Allocation of expenses:

The following are the expense allocations by expense type:

	2023	2022
Administration	2,287,021	2,040,445
Depreciation	407,997	690,928
Insurance	114,995	104,836
Marketing	314,703	680,589
Service delivery	1,352,236	827,277
Software	1,112,067	1,051,667
Travel	49,929	12,408
Staff compensation	8,053,234	7,696,886
Space rental expenses	545,845	591,548
Consulting	484,923	908,246
Legal services	143,999	148,974
	14,866,949	14,753,804

10. Investment (loss) income:

All numbers denoted in CAD\$	2023	2022
Realized investment income, net	443,795	585,430
Unrealized (losses) gains on investments	180,441	(678,585)
Investment (loss) income	624,236	(93,155)

11. Human Resources Research Institute:

The Human Resources Research Institute ("HRRI") is a registered Canadian charity focused on human resources research to advance evidence-based HR practice. HRRI funds awards, scholarships or empirical research projects which have clear application to HR practice and advancing the profession. HRRI was founded in 2010 by the HRPA. HRPA controls HRRI through the appointment of the voting members of HRRI's Board of Directors.

Notes to Consolidated Financial Statements

Year ended November 30, 2023

11. Human Resources Research Institute (continued):

In 2021, the Board of HRRI approved its liquidation and dissolution. As of the date of issuance of these financial statements, the clearance certificate has not received yet.

The summarized unaudited financial position of HRRI as at November 30, 2023, and the summarized results of its operations and cash flows, for the year then ended, are as follows:

All numbers denoted in CAD\$	2023	2022
Financial position :		
Current assets	29,700	41,606
Current liabilities	-	(11,789)
Net assets	29,700	29,817
Operations:		
Revenue	-	2,263
Expenses	(117)	(13,472)
Deficiency of revenue over expenses	(117)	(11,209)
Cash flows:		
Operating activities	-	(13,521)
Investing activities	(117)	50,935
Net cash inflow (outflow)	(117)	37,414

12. Employee benefits:

HRPA maintains a registered retirement savings plan matching program for its employees, matching employee contributions up to a maximum of 5% of gross earnings. The related expense for the year was \$265,571 (2022 - \$246,830).

Notes to Consolidated Financial Statements

Year ended November 30, 2023

13. Financial instrument risks:

HRPA is exposed to the following risks on its financial instruments. These risks have not changed from the prior year.

(a)Interest rate risk:

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. HRPA is exposed to interest rate risk arising from the possibility that changes in interest rates will affect the fair value of money market and fixed income-denominated investments.

(b) Credit risk:

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. HRPA is exposed to credit risk arising from its accounts receivable and its fixed income short- and long-term investments. This risk is mitigated by the fact that the HRPA has customers with established credit history, along with diversified accounts receivable.

(c) Market risk:

HRPA is exposed to fluctuations in equity markets on its long-term investments. This risk is mitigated through the use of a formal investment policy, using the services of a professional investment advisor, and ongoing monitoring and reporting.

(d) Foreign currency risk:

Foreign currency risk is the risk that the value of securities denominated in a foreign currency other than the Canadian dollar will be affected by changes in the value of the Canadian dollar in relation to the value of the currency in which the security is denominated. Certain equities, which are included in long-term investments, are held in U.S. dollars and have been converted to Canadian dollars at year end using the exchange rate at that date. Investments held in U.S. dollars at November 30, 2023, were approximately \$5,749,591 (2022 - \$5,217,089) stated in Canadian dollars.